



MEL WILSON  
& ASSOCIATES • REALTORS®

# How to list buyers

Presented by Mel Wilson, MRE



Join us for an informative presentation as Mel Wilson, MRE walks you through the NEW NORMAL of Buyer Broker Representation. Mel will address topics like:

- What is YOUR unique value proposition?
- How to get paid as a buyer's agent.
- Forms, Procedure, Sequence of Events.
- How to position yourself to LIST buyers.
- What it takes to survive 2024 and beyond.
- Understanding your options and overcoming fear.



**Tuesday, October 29, 2024**  
**1:00 PM – 4:00 PM**



**Everyone Welcom**  
**\$15.00/Member | \$30.00/Prospective Member**



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