



SOUTHLAND REGIONAL  
ASSOCIATION OF REALTORS®, INC.

# SUCCESSFULLY SELLING HUD HOMES

*Presented by Marco Henriquez & Rafael Requena*

- What IS a HUD home?
- How to sell a HUD property.
- Who can buy HUD homes?
- Bidding on HUD homes.
- What is the offer acceptance process?
- Showing and advertising HUD homes.
- Property condition
- Financing codes
- What are the procedures for the Buyer Selected Program?

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No refunds on classes



**Marco Henriquez** brings with him over 40 years of Real Estate experience, the last 11 of those as a broker/owner with over 40 employees!



**Rafael Requena** has over 21 years of Real Estate experience working with both sellers and buyers, he is also considered an Investor's Specialist.



**Monday, March 18, 2024**



**2:00 PM – 4:00 PM**



**In-Person SRAR Lake Balboa Office – 7232 Balboa Blvd.**



**Members – Free | Future Members – \$20**

**SAN FERNANDO VALLEY**  
7232 Balboa Blvd., Lake Balboa CA 91406  
(818) 786-2110

**SANTA CLARITA VALLEY**  
28033 Smyth Drive, Valencia CA 91355  
(661) 299-2930



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