



NATIONAL  
ASSOCIATION of  
REALTORS®



# COMMERCIAL INVESTMENT NETWORKING MEETING

**September 17, 2024**  
**8:00AM - 9:40AM**

Every 3rd Tuesday every month  
In-Person | SRAR Auditorium  
7232 Balboa Blvd. Lake Balboa, CA 91406

*Free! No registration required.*

## UNDERSTANDING YOUR CLIENTS FINANCIAL SITUATION/STATEMENTS



**DR. MEHRAN TEBYANI**  
REALTOR

Is your client making the correct financial decisions? How do you advise your client properly?

Know what to look for, so you provide the correct advice on either the buying or selling of investment property. Add this incredible tool to your toolbelt that sets you head and shoulders above your competition.

Not getting this information could cost you your next deal or a possible lawsuit.

### MEETING SCHEDULE

8:00 am - Networking and breakfast  
8:30 am - Introductions  
8:45 am - Speaker  
9:15 am - Haves and wants  
9:40 am - Meeting adjourns

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Southland Regional Association of REALTORS®

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