



NATIONAL
ASSOCIATION of
REALTORS®



2024 COMMERCIAL EDUCATIONAL CLASS

Commercial & Investment Division

Rev up your revenue... opportunities with commercial transactions



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.

THE BASICS OF SMALL BUSINESS BROKERAGE



John Shamoun
Realtor

Key Class Takeaways

- Basic Business Brokerage Terms
- Business Types
- Establishing value
- Differences in businesses and their differences in valuation
- What is good will?
- Inventory considerations
- Financing of businesses, both private and public
- Motivations of sellers and buyers
- Are you buying a business to get a job?

\$25

Dec. 11 | 9:00 AM -12:00 PM
In-Person - SRAR Auditorium

7232 Balboa Blvd. Lake Balboa CA, 91406

Take 5 or more & receive a certificate of completion
Take 5 classes and receive one free

Contact Carrie Crest:
carriec@srar.com (818) 947-2299

**CLICK HERE
TO REGISTER
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