



NATIONAL
ASSOCIATION of
REALTORS®



2024 COMMERCIAL EDUCATIONAL CLASS

Commercial & Investment Division

Rev up your revenue... opportunities with commercial transactions



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.

DEFERRING CAPITAL GAINS THROUGH 1031 EXCHANGE

This Also Works With Single Family and Condo Rentals



Phil Atwan

Sr. Vice President,
Exchange Resources, Inc.

Key Class Takeaways

- Where Did the 1031 Originate From? Were Trees Involved?
- How Do You Work the Numbers for a 1031 Exchange?
- What Does it Mean to Exchange Up? Exchange Down?
- Can You Exchange if There is No Equity?
- What is a Reverse Exchange?
- Can You Exchange Personal Property?
- Do You Have to Consider Depreciation in an Exchange?
- Can Advising on an Exchange Garner Additional Transactions?
- Establish Yourself as An Expert!

\$25

**August 28 | 9:00 AM -12:00 PM
In-Person - SRAR Auditorium**

7232 Balboa Blvd. Lake Balboa CA, 91406

*Take 5 or more & receive a certificate of completion
Take 5 classes and receive one free*

Contact Carrie Crest:
carriec@srar.com (818) 947-2299

**CLICK HERE
TO REGISTER
OR SCAN THE CODE**



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Get reminders and updates about C&I classes by texting COM to (818) 338-1414.