



NATIONAL
ASSOCIATION of
REALTORS®



2024 COMMERCIAL EDUCATIONAL CLASS

Commercial & Investment Division

Rev up your revenue... opportunities with commercial transactions



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.

EFFECTIVE COMMERCIAL LEASE AGREEMENTS

Critically Understand What All Leases Are About



Bruce Hatkoff
Attorney-at-Law

Key Class Takeaways

- Find Out If You Represent the Landlord or Tenant
- Determine Your Client's Needs
- Learn to Prepare a Contract
- Determine Who is Responsible for What
- Who Does the Lease Favor? Landlord, Tenant, or Broker?

\$25

May 22 | 9:00 AM -12:00 PM
In-Person - SRAR Auditorium

7232 Balboa Blvd. Lake Balboa CA, 91406

Take 5 or more & receive a certificate of completion
Take 5 classes and receive one free

Contact Carrie Crest:
carriec@srar.com (818) 947-2299

**CLICK HERE
TO REGISTER
OR SCAN THE CODE**



SAN FERNANDO VALLEY
7232 Balboa Blvd., Lake Balboa CA 91406
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(661) 299-2930



Southland Regional Association of REALTORS®

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Get reminders and updates about C&I classes by texting COM to (818) 338-1414.