



NATIONAL
ASSOCIATION of
REALTORS®



2024 COMMERCIAL EDUCATIONAL CLASS

Commercial & Investment Division

Rev up your revenue... opportunities with commercial transactions



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.

LENDING FOR COMMERCIAL REAL ESTATE



Arnie Garfinkel
All Star Group

Key Class Takeaways

- How does commercial lending differ from residential lending?
- How are lending amounts decided?
- What loan information can be included in listings?
- Different types of loans
- How to obtain prequalification
- Establish yourself as an expert!
- Learn the real differences between Residential and Commercial
- Learn the differences between Owner Occupied Property & Investor Property Lending

\$25
LUNCH WILL BE PROVIDED

March 20 | 11:00 AM -2:00 PM
In-Person - SRAR Auditorium

7232 Balboa Blvd. Lake Balboa CA, 91406

Take 5 or more & receive a certificate of completion
Take 5 classes and receive one free

Contact Carrie Crest:
carriec@srar.com (818) 947-2299

**CLICK HERE
TO REGISTER
OR SCAN THE CODE**



SAN FERNANDO VALLEY
7232 Balboa Blvd., Lake Balboa CA 91406
(818) 786-2110

SANTA CLARITA VALLEY
28033 Smyth Drive, Valencia CA 91355
(661) 299-2930



Southland Regional Association of REALTORS®

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Get reminders and updates about C&I classes by texting COM to (818) 338-1414.