



NATIONAL
ASSOCIATION of
REALTORS®



2024 COMMERCIAL EDUCATIONAL CLASS

Commercial & Investment Division

Rev up your revenue... opportunities with commercial transactions



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.

EFFECTIVE COMMERCIAL PURCHASE AGREEMENTS



Bruce Hatkoff
Attorney at Law

Key Class Takeaways

- Do you represent the buyer or seller?
- How do you protect your client and yourself?
- Can you modify the purchase contract form?
- What forms should you use?
- How do you establish your clients' needs?
- What expertise is needed to prepare the contract?
- Do you need an attorney?
- What other experts do you need?

\$25

February 14 | 9:00 AM -12:00 PM
In-Person - SRAR Auditorium

7232 Balboa Blvd. Lake Balboa CA, 91406

Take 5 or more & receive a certificate of completion
Take 5 classes and receive one free

Contact Carrie Crest:
carriec@srar.com (818) 947-2299

**CLICK HERE
TO REGISTER
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