

Wednesday, February 16, 2022 | 9:00am—12:00pm

EFFECTIVE COMMERCIAL PURCHASE AGREEMENTS



SOUTHLAND REGIONAL
ASSOCIATION OF REALTORS®, INC.



NATIONAL
ASSOCIATION of
REALTORS®



Register online at: [SRAR.com/CiclassFebruary2022](https://www.srar.com/CiclassFebruary2022)

Class #1 of 11 in the 2022 CI Series



Bruce Hatkoff, Esq.

- ◆ *Who Do You Represent? Buyer or Seller?*
- ◆ *How Do You Protect Your Client & Yourself?*
- ◆ *Can You Modify the Purchase Contract Form?*
- ◆ *What Forms Should You Use?*
- ◆ *Establish Exactly What Your Client's Needs Are*
- ◆ *What Expertise Do You Need to Prepare the Contract?*
- ◆ *Do You Need an Attorney?*
- ◆ *What Other Professionals Do You Need?*
- ◆ *Establish Yourself as An Expert!*

All Classes Taught by Professional Practitioners are held via Zoom until further notice.

For More Information on The 2022 C&I Series Visit: [Commercial.SRAR.com](https://www.commercial.srar.com)